

Energy Spot Poll: COVID-19 & Low Oil Prices

Global Results March 17-25, 2020

Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results Global Participant Profile (193) – Slide 1 of 2

ADNOC **AECI Limited** Air Liquide USA **Aker Solutions** Alberta Energy Regulator Apache Corporation Apergy **ARB** Midstream Archrock ARD Operating, LLC ATCO **Baker Hughes Birchcliff Energy Boardwalk Pipelines** Borr Drilling BP **BPX Energy** Buckeye Partners, L.P.

Bumi Armada Berhad CABGOC Calfrac Well Services **Calpine Corporation** CAPP Capstone Mining Corp. Cenovus Energy Inc. CF Industries, Inc. CGG **Chesapeake Energy** Chevron Cimarex Energy Co. City Utilities of Springfield, MO Civeo **CNOOC** Petroleum **CNX Resources Corp** Concho Resources ConocoPhillips

ConsMin Continental Resources, Inc. ENMAX **Crescent Point Energy CVR** Energy **EP Energy** DCP Midstream EPCOR DeepOcean Equinor **Devon Energy Corporation Discovery Natural Resources, LLC** DNV GL Dril-Quip EDL Garzón Fmdad **Emerson Process Management AS Gibbs** Enbridge Endeavor Energy Resources, LP Enerflex Ltd. **Enerplus** Corporation GPSC **ENGLE North America**

EnLink Midstream EOG Resources, Inc. Equitrans Midstream **Explorer** Pipeline **Frank's International** Freeport-McMoRan Galaxy Resources Gibraltar Mines Itd. Gibson Energy Goodnight Midstream Halliburton

Hess Corporation **HighPoint Resources** Hilcorp Energy Honeywell Hunt Oil Company Ineos ITC Holdings Corp. Jonah Energy LLC JSL International LLC Keyera **Kinder Morgan** Kinross Gold Inc. **Kosmos Energy** Liberty Utilities Linde Inc. Lundin Mining Lyondellbasell Maersk Drilling

Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results Global Participant Profile (193) – **Slide 2 of 2**

Mancal Energy Inc. Marathon Oil **MB Holding** Medco Energi **MEG Energy** MEMS Metorex Motiva Murphy Nalcor Energy Newmont Newpek, LLC **NexTier OFS** Noble Energy North West Redwater Partnership Pembina Pipeline NOV

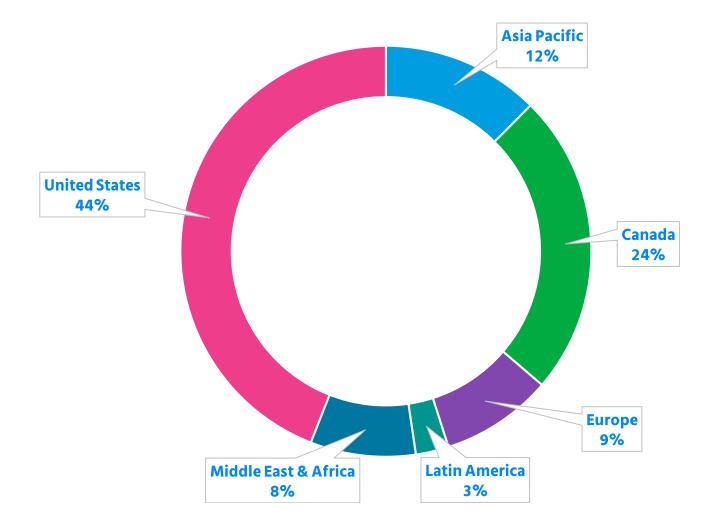
NuStar Energy Nutrien NuVista **Obsidian Energy** Occidental Ocean Installer Oceaneering, Int'l ONEOK, Inc. **Ovintiv Services Company** Pan American Energy Paramount Resources Ltd. Parker Drilling Parkland Fuel Corporation Peabody Energy PETRONAS

Phillips 66 **Pioneer Natural Resources Plains All American** Plains Midstream Canada PNM Resources, Inc. **Propak Systems** Prosafe SF **Proserv Norge AS** PT Adaro Energy Tbk PT Pertamina Internasional EP Shelf Drilling PTTEP QEP Resources, Inc. **Range Resources** REPSOL Rife Resources Ltd. Rockpoint Gas Storage

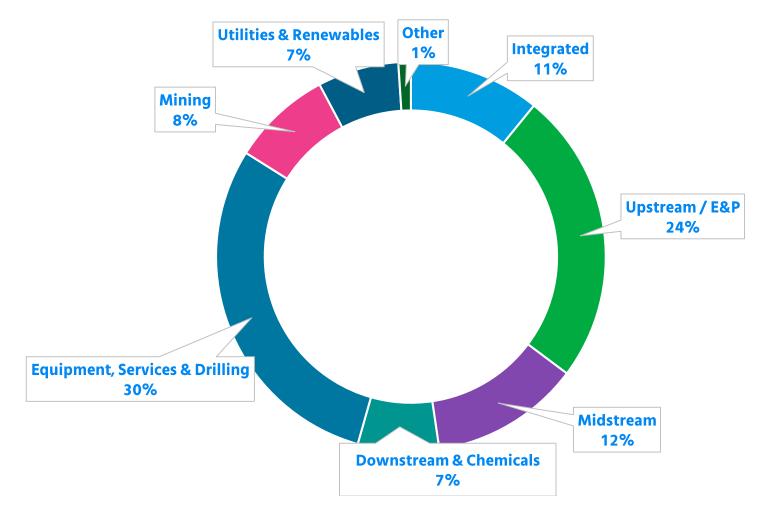
Rubicon Offshore Sapura Drilling Sasol Saudi Aramco Schlumberger Seadrill **SECURE Energy** Sensia Seven Generations Energy Shell Siemens Energy Sdn Bhd Somoil Sproule SSR Mining Stallion

Subsea 7 Singapore **Superior Energy Tidewater Midstream and** Infrastructure Ltd. **TPC Group Trans Mountain Tullow Oil** Vale Vesta Energy Ltd. Weir Oil and Gas Wellbore Integrity Solutions Wood **Xcel Energy** Yara Pilbara

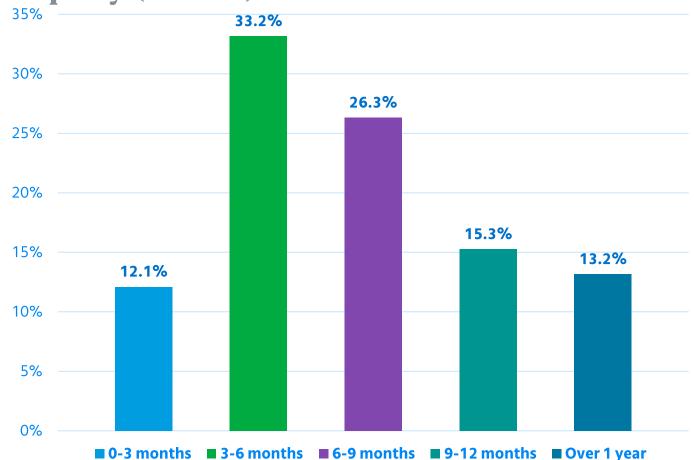
Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results Geographic Representation



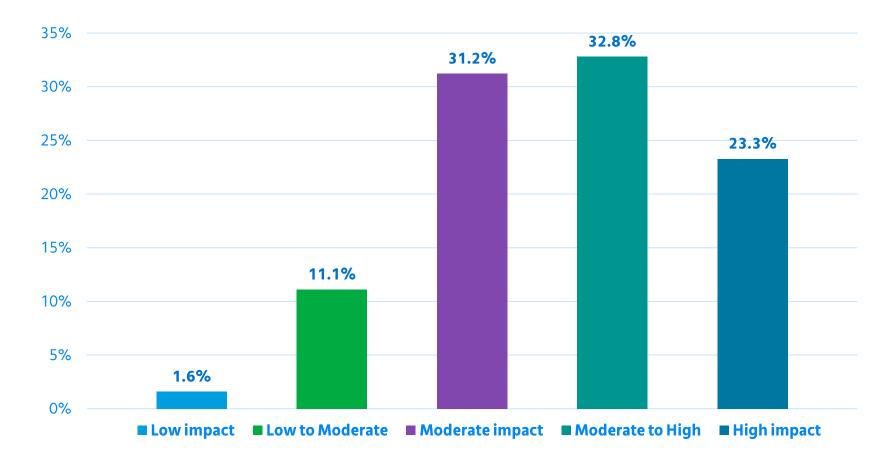
Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results Industry Sector Representation (Global)



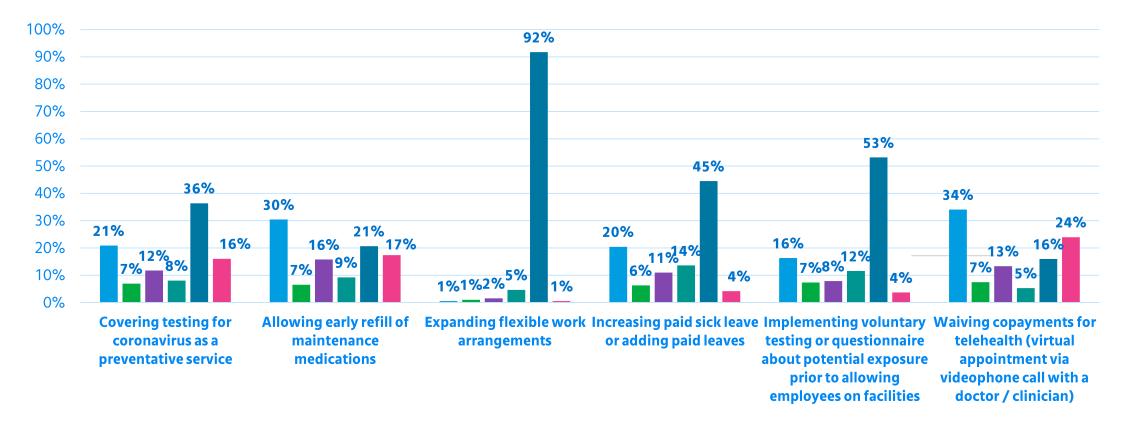
Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results Expectation as to how long COVID-19 will significantly impact your company (Global)



Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results To what extent are you anticipating COVID-19 will impact your company's financial performance for 2020? (Global)



Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results What, if any, changes to your Health &Welfare policies are you considering in response to COVID-19? (Global)

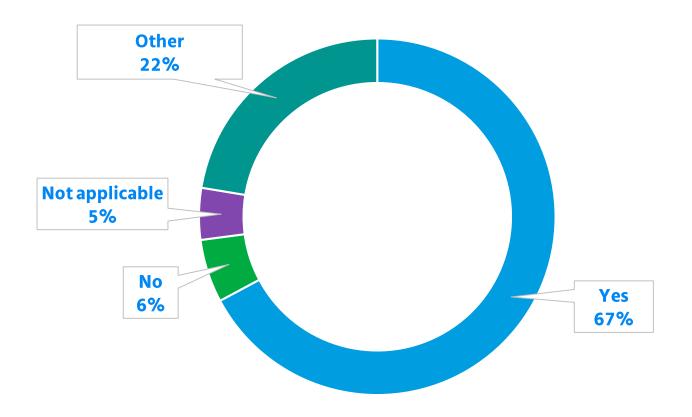


Not considering Considering but unlikely to implement Equally likely / unlikely Considering and likely to implement Planning or have already implemented N/A

Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results Will your company continue to pay workers that are quarantined and unable to work remotely? (Global)

Other responses include:

- Under review
- Considered sick leave
- Yes, but for a defined period of time (i.e. two weeks or 80 hours)
- Determined on a case-by-case basis
- Depends on Government directives
- Yes, paying them on a separate earnings code to track the total spend



Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results What other COVID-19 related issues/challenges is your company preparing to face? (Global)

- Lingering supply chain issues even within HR/benefits
- Repatriation of rotational employees that were grounded due to closed borders
- Keeping plants/camps COVID-19 free
- Mental health concerns
- Workforce reductions

- Rapid deployment of a remote workforce, implementing new communications channels, preparing leaders to manage remote workers
- Keeping essential workers healthy
- Potential furlough or layoffs if financial performance suffers

Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results What price or other assumptions were your 2020 company's budgets predicated on? (Global)

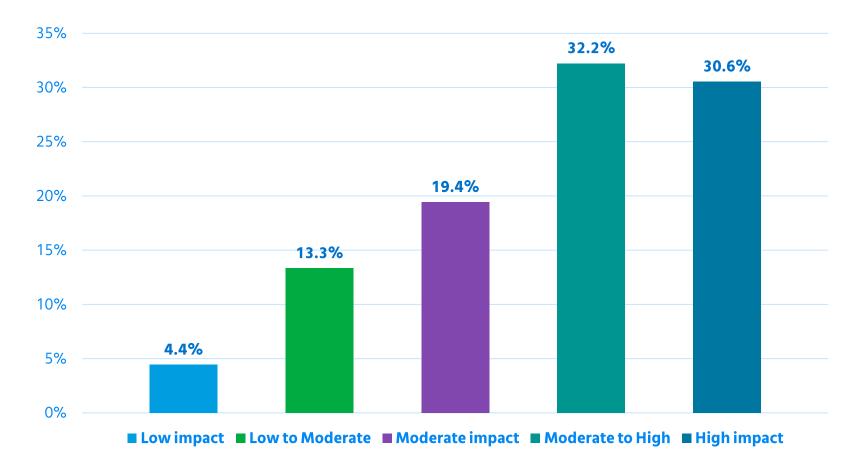
Average Budgeted Brent Price = \$53.42

Average Budgeted WTI Price = \$48.56

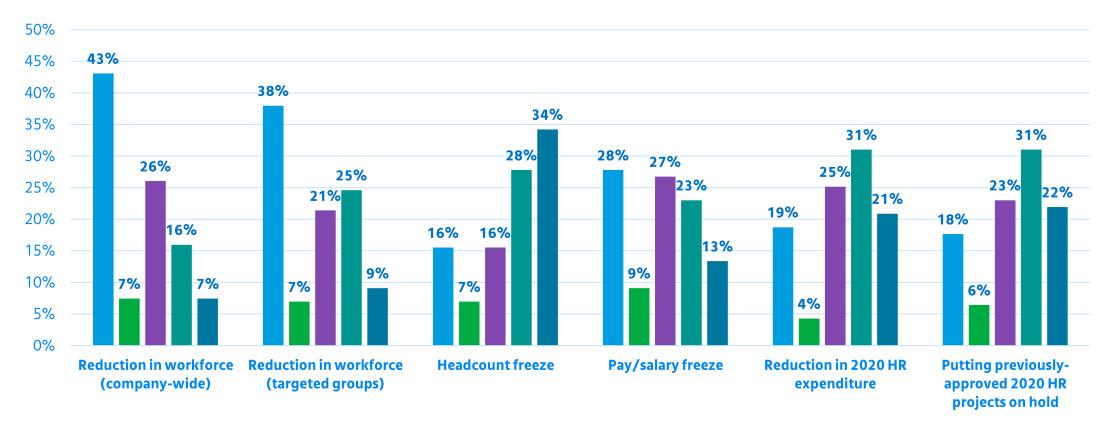
Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results What is your expectation as to how long commodity prices will remain lower than what was anticipated for 2020? (Global)



Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results To what extent are you anticipating lower than expected oil prices will impact your company's financial performance for 2020? (Global)

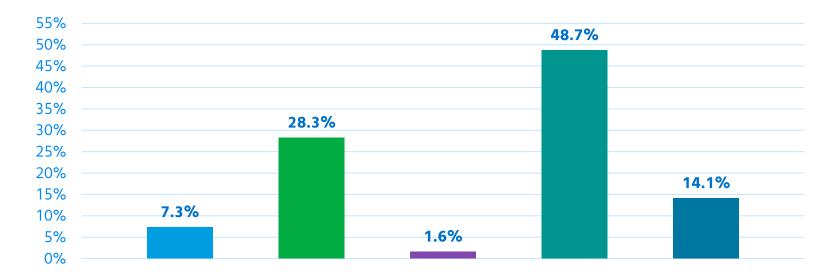


Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results To what extent is your company currently considering the following measures? (Global)



Not considering Considering but unlikely to implement Equally likely / unlikely Considering and likely to implement Planning or have already implemented

Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results With the recent decline in the price of oil, please indicate your company's top priority for Health &Welfare benefits (Global):



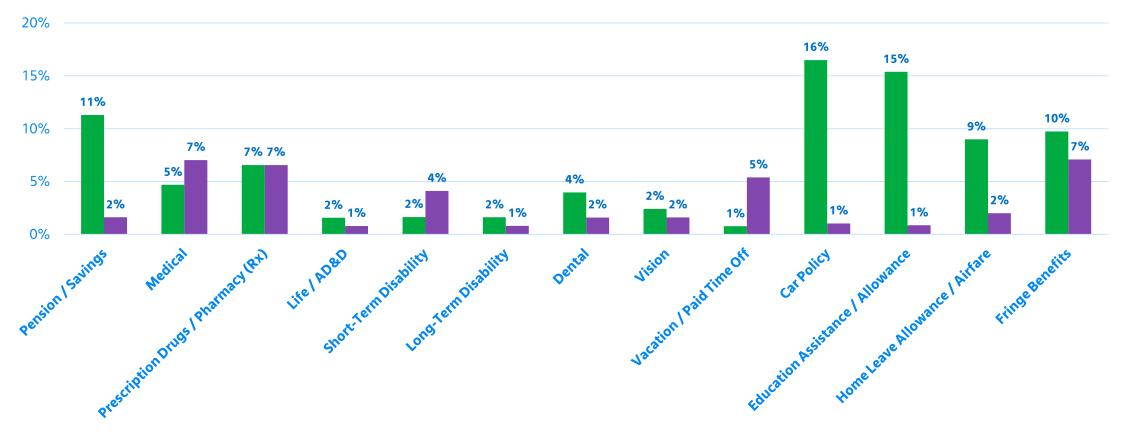
Cut benefits (plan designs and/or employee subsidy) to achieve cost savings
Target operational efficiencies to provide same level of benefits at a lower cost
Enhance benefits to attract and retain key talent
No changes
Don't know

Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results What other measures are you considering? (Global)

- Temporary salary reductions for some or all employees
- Hiring freeze already implemented
- Reducing work schedules for non-exempt to cut back on overtime, lay off contractors
- Salary cuts, bonus target reductions, director pay-cuts
- Reducing LTI eligibility

- Temporary layoffs
- Reduction or elimination of annual STI
- Corporate cost reduction programs to manage low oil price
- Consolidation of programs as much as possible

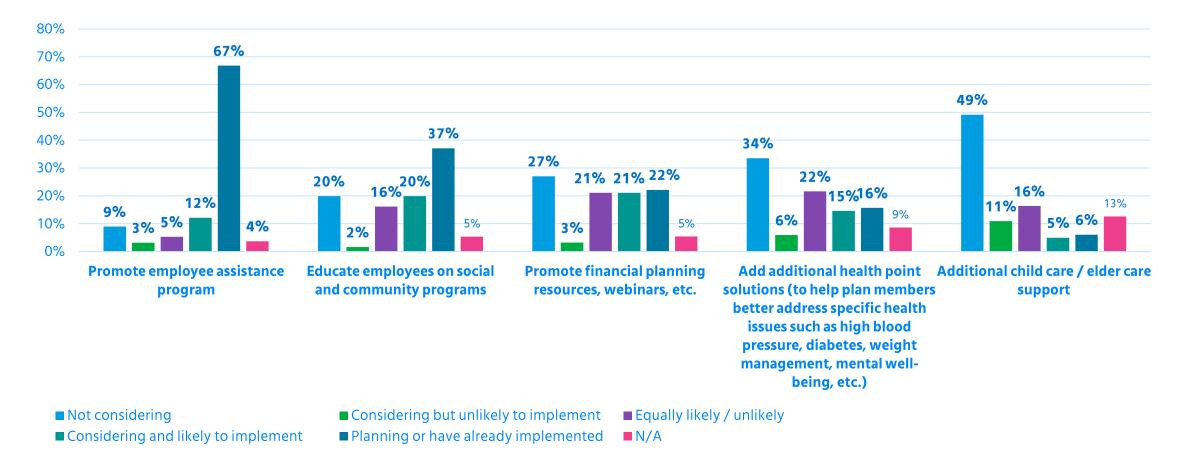
Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results If considering changes to your benefits program, which benefits are you targeting? (Global)



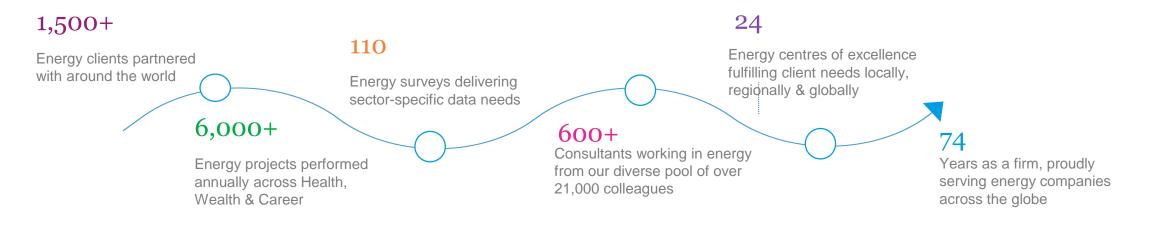
■ Reduce ■ Enhance

Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results

Are you taking or considering any of the following steps to address stress and other behavioral health issues due to lower oil prices and/or fear of COVID-19? (Global)



Mercer Energy Vertical Experience and Knowledge



Mercer gathers and delivers energy insights via a range of peer-to-peer industry networks including:
North America Energy Forum ◆ European Energy HR Strategy Network ◆ Africa Energy Forum
Asia Pac Energy Forum ◆ Middle East Energy Forum ◆ European Renewables Network

For further information on Mercer's energy expertise and experience and how we can partner with your organization to manage and mitigate your people risks, please visit: <u>https://www.mercer.com/our-thinking/career/energy-industry-practice.html</u>

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