

| <pre>status on ue adds status on ue adds (245,23,068,789, name=spa put.new(create)) atus?] code<[tr tsrc=[erro ici statu onfigsc</pre> | ine (Afgeneerstele) weeke Fereneerstele oog oppole wegeels wegeels weeke weeke offense of geboer offense weeke offense weeke | |
|---|--|--|
|---|--|--|

BY THOMAS FUHRMAN, MARSH

Ransomware: Paying Cyber Extortion Demands in Cryptocurrency

One of the most common and serious cyber-attacks involves ransomware, in which a threat actor locks an organization's data with encryption until a ransom demand is met. These attacks are increasing not only in number, but also in severity. In the first half of 2020, average ransomware payments increased by **60**%, with bitcoin used for most payments.

Bitcoin accounts for approximately **98%** of ransomware payments. Whether an organization pays the ransom or attempts to recover the data independently, a clear understanding of bitcoin is essential for cyber incident response planning.

Why Bitcoin?

Anonymity. Speed. Access.

Bitcoin, like other cryptocurrencies, allows cybercriminals to receive funds with a high degree of anonymity, making transactions difficult to track. Bitcoin gained notoriety as the common currency of the Dark Web, where it remains popular. It is seen as the essential cryptocurrency — easy to acquire and use, making threat actors believe victims will be more likely to pay.

Occasionally, cyber threat actors demand other cryptocurrencies, such as Monero and Zcash. These have additional privacy features that make tracking payees more difficult, but are the exceptions to the rule.

How Payment Works

Organizations should be aware that arranging a cryptocurrency payment may take more time than expected. It is advisable to have payment arrangements pre-established in your **cyber incident response plan**. Prior arrangements can speed up and expedite recovery. Prior to doing so, you should consult with your legal counsel to comply with **OFAC** or other regulatory guidance relating to ransomware payments. If a ransomware payment is permissible, your external counsel or forensic analysis service provider may be able to serve as an intermediary in acquiring bitcoin.

A cryptocurrency transaction consists of a payer sending funds to a payee, with both parties identified only by an account number, or address. To purchase and send bitcoin, you need to set up a bitcoin wallet and use a cryptocurrency exchange to complete the transaction. Alternatively, you can use a bitcoin ATM.

While bitcoin operates on a public blockchain that allows anyone to see all bitcoin transactions, there is no direct way to determine the account owner.



Can Cyber Criminals be Traced?

Law enforcement, private sector companies, and service providers have teamed up to develop approaches to trace bitcoin transactions. These approaches combine multiple data sources (including social media activity) and analytics to identify transaction patterns that sometimes make it possible to determine individual identities.

Cyber criminals, however, use obfuscation techniques to increase anonymity and avoid detection. One common approach is "mixing," in which a service provider mixes the funds of different users to break the traceable trail of transactions, making it unlikely they will be caught.

What You Can Do?

With ransomware attacks increasing, organizations need to be prepared well in advance. Effective data backups are critical. And it's important to update your incident response plans to account specifically for ransomware.

To learn more about what organizations can do before, during, and after a ransomware attack, see **Ransomware: Remove Response Paralysis with a Comprehensive Incident Response Plan**.

For more information and other solutions from Marsh, visit marsh.com, or contact your local Marsh representative.

THOMAS FUHRMAN Managing Director, Cyber Risk Consulting, Marsh Advisory +1 202 263 7827 thomas.fuhrman@marsh.com REID SAWYER Practice Leader, US Cyber Risk Consulting, Marsh Advisory + 1 630 442 3506 reid.sawyer@marsh.com

Marsh is one of the Marsh & McLennan Companies, together with Guy Carpenter, Mercer, and Oliver Wyman.

This document and any recommendations, analysis, or advice provided by Marsh (collectively, the "Marsh Analysis") are not intended to be taken as advice regarding any individual situation and should not be relied upon as such. The information contained herein is based on sources we believe reliable, but we make no representation or warranty as to its accuracy. Marsh shall have no obligation to update the Marsh Analysis and shall have no liability to you or any other party arising out of this publication or any matter contained herein. Any statements concerning actuarial, tax, accounting, or legal matters are based solely on our experience as insurance brokers and risk consultants and are not to be relied upon as actuarial, tax, accounting, or legal advice, for which you should consult your own professional advisors. Any modeling, analytics, or projections are subject to inherent uncertainty, and the Marsh Analysis could be materially affected if any underlying assumptions, conditions, information, or factors are inaccurate or incomplete or should change. Marsh makes no representation or warranty concerning the application of policy wording or the financial condition or solvency of insurers or reinsurers. Marsh makes no assurances regarding the availability, cost, or terms of insurance coverage. Although Marsh may provide advice and recommendations, all decisions regarding the amount, type or terms of coverage are the ultimate responsibility of the insurance purchaser, who must decide on the specific coverage that is appropriate to its particular circumstances and financial position.

Copyright © 2020 Marsh LLC. All rights reserved. MA20-16035 584412295